

BUYING IN A *SELLER'S MARKET*

What happens when residential real estate is saturated with buyers? A market that favors sellers, of course! If you're a hopeful homeowner, check out these simple steps for successfully buying in a seller's market.



1



GET YOUR FINANCES READY

Have your letter and a down payment ready to go so you can move swiftly to the offer phase.

2



HIRE A REAL ESTATE AGENT

Hire a Senné agent who can research the market for you and expertly steer you through the process.

3



MAKE A WISHLIST

Make a list of necessities to help you quickly identify homes that meet your standards.

4



ATTEND OPEN HOUSES

Pay close attention to the home's details at open houses to determine the maximum amount you're willing to pay.

5



START WITH A COMPETITIVE OFFER

Include a sizable down payment, fewer contingencies, and a flexible closing schedule.

6



KNOW WHEN TO WALK AWAY

If there are aspects of the house that are a bigger issue than you've anticipated, it's always okay to walk away.

Get in touch with a Senné Associate to learn about home buying options available to you. Contact Sean Persson, Director, Residential Sales & Leasing, at spersson@sennere.com to be put in touch with a qualified professional today!